

Job Title: Retail Store Manager

Location: Watertown, SD (224 Pheasant Ridge Drive)

Reporting to: Sales / Operations Leadership

Salary Range: Commensurate with experience

Job Summary:

South Forty Specialties is currently seeking a motivated and customer-focused individual to lead our retail showroom operations at our new headquarters in Watertown, SD. This position will be responsible for managing daily store operations, overseeing inventory and merchandising, and delivering an exceptional in-store experience for our customers.

The ideal candidate will bring strong leadership skills, a proactive mindset, and the ability to understand customer needs and translate them into product offerings and retail strategy. This role plays a key part in shaping the retail experience and supporting the continued growth of South Forty Specialties.

Qualifications & Skills:

- 3+ years of retail or store management experience
- Strong leadership, communication, and organizational skills
- Ability to manage multiple priorities in a fast-paced environment
- Customer-focused mindset with strong problem-solving ability
- Experience with inventory management and merchandising
- Self-starter with the ability to work independently and as part of a team
- Reliable, professional, and detail-oriented

Job Duties:

- Manage day-to-day retail store operations, ensuring a clean, organized, and inviting showroom
- Oversee retail inventory, including tracking, ordering, stocking, and merchandising
- Provide input on product selection based on customer demand, trends, and feedback
- Conduct product research to support expansion of retail offerings
- Assist customers with purchases, questions, and overall in-store experience
- Lead, train, and manage retail staff, including scheduling and performance expectations
- Ensure accurate pricing, labeling, and display of products
- Monitor store performance and identify opportunities for improvement
- Support company initiatives, promotions, and events within the retail space
- Maintain a high level of customer service and brand representation

Schedule:

- Full-time
- Monday - Friday, 9:00 AM - 6:00 PM
- Occasional Saturdays as needed

About South Forty Specialties

South Forty Specialties is a new and exciting designer, manufacturer and retailer of furniture, equipment and creative products intended to bring your specialty spaces to life. We were born from a respect for our South Dakota roots, rustic rebel charm, and our passion to find fun in everyday life.

Here at South Forty, we offer exciting and rewarding opportunities for talented and creative people. If you have ambition, are willing to roll up your sleeves, and want to make an impact with your career, come and join our team. We strive to create a working environment where our employees feel valued, can work to their full potential, and where their achievements are celebrated. We believe the success of our business depends on the success of our people.

South Forty Specialties is an Equal Employment Opportunity (EEO)/Affirmative Action Employer and does not discriminate on the basis of age, race, color, religion, gender, sexual orientation, gender identity, gender expression, national origin, protected veteran status, disability or any other legally protected status.

Benefits:

- 401k with company match
- Health insurance
- Dental insurance
- Vision insurance
- Paid time off, holidays and birthdays off
- Open concept work and play environment with social, workout and relaxation space
- Product discounts and wellness incentives

